|  |  |
| --- | --- |
|  | “Try us you **WILL** like us”Telephone Script 3For Reaching Out to Rainbow Girls or Job’s Daughters, who have submitted Contact information |
|  |  |

1. Introduce yourself
* Hello, my name is\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ from \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Chapter of the Order of the Eastern Star.

(pause for about 8 seconds, take a deep breath, then continue)

1. Establish a rapport –
* Am I talking to \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

OR

* Is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_available? (if not available, when is a good time to call back?) or (Is there a better phone number to call her at)
1. I received the Contact Information that you sent to the Order of the Eastern Star Membership Committee and I would like to talk to you about it and/or to see what questions you may have.
2. You may also consider talking about the following:
* Talk about Ritual – Our ritual is beautiful, just like yours and is based on the Bible and includes principles that we try to live our lives.
* Talk about service projects – We are committed to serve our community just like Rainbow Girls/Job’s Daughters
* Be prepared to talk about some of the Service Projects your Chapter is involved with
Collecting Books for the Dyslexia Center
Raising money to help a local family who needs financial assistance
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* OurDistrict also runs charity events to raise money for Grand Chapter Charities(list as apply)
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* Talk about Fellowship, such as:
	+ Our meeting nights always include a time for fellowship before or after our meeting
	+ We sometime schedule a dinner out at a local restaurant
	+ We have attended dinner theaters in the past
	+ We have a summer picnic every year
	(list other ideas below)
	+ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
	+ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
	+ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Then lead into

* We are having
	+ Possibly a night out at a dinner theater The show is\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
	+ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Other Social event)

(if there is a cost associated with her attendance be prepared to pay for her attendance with a vote of the Chapter if not budgeted)

I would like to invite you to attend, if you are interested.
Great

* + The time and place is\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
	+ The dress requirements are\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
	+ Do you need a ride? or Define ride share information as
	\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

I’ll call you a week before to confirm the event. We are looking forward to sharing this time with you. See you soon.